

As dancers grow, change classes, or move on from dancing, their dancewear is often thrown away. However, in a lot of cases, it's still in good condition. Over the years, we've received a lot of dance shoes and clothes from dancers that still have life in them, and could be useful to another young dancer in need of new gear. That's why we created the Dance Explosion Swap Shop.

This private Facebook group is exclusively for members of the Dance Explosion community, across all four of our studio locations, to sell their second-hand dancewear and shoes.

Dancers and parents can sell their second-hand items directly to other members of the Dance Explosion community, and unless the item is being sold by Dance Explosion, money goes directly to the dancer selling their items.

If you own any dance shoes or clothes from our uniform list that are still in a wearable condition, or you are looking for a second-hand item, this group is the best place to be!

This guide explains everything you need to know about using the Dance Explosion Swap Shop, including;

- o How to join the group
- o Items that can and can't be sold
- How to post your listing in the group
- How to follow through with selling your item/s



HOW TO JOIN THE GROUP

Only members of the Dance Explosion community will be allowed to join this group. As this is a private Facebook group, you will need a Facebook account to join, and there are only two questions to answer in order to join: what studio you dance at, and the name/s of the student who dances at Dance Explosion.

You also need to agree to follow the rules of the group:

- 1. Items Should Be In Wearable Condition
 - Please don't sell any items that wouldn't be considered "Concert Ready": no holes, broken laces/elastics/soles, snapped straps, permanent marks in fabric, etc.
- 2. Only Sell Items On Our Uniform List

Make sure the shoes you sell match our uniform list, which you will find here: https://www.danceexplosion.com.au/uniform

- 3. <u>Items That Can't Be Sold (For Hygiene Reasons)</u>
 - Please check the list of items that cannot be sold in the group for hygiene reasons
- 4. Listing Multiple Items

Items need to be listed **individually** to maintain clarity for all users. If you have multiple items to sell, you will need to create a post for each item.

5. Item Pricing

Items need a clear, defined, and reasonable price. Do not list items as "Taking Offers" or "Best Suggested Price". You must define the price of the item in the post.



ACCEPTED ITEMS

- o Pink and Black Ballet flats (no Pointe shoes)
- Black Jazz shoes (no dance sneakers)
- Caramel/Tan Tap shoes with buckles
- o Black lace-up Tap shoes
- o Black Character/Chorus shoes with a single ankle strap
- Nude pirouette shoes/half shoes (no foot thongs/foot undies)
- Dancewear leotards, shorts, tops, leggings, "Dance Explosion" merch, bags, etc.



ITEMS THAT CAN'T BE SOLD

- o Tights/underwear, unless they are unopened/still in the packet, and have been investigated by the buyer before purchase
- o Makeup (used or unused)
- Pointe shoes & Pointe shoe accessories (sewing materials, ribbons, elastics, etc. are ok)



TO POST YOUR LISTING

- 1. Note which Dance Explosion studio you dance at
- 2. Include a description of the item: the brand, size, condition, colour, and any notable features (eg, a mark on a leotard, or a name written on a shoe)
- 3. Include a few clear photos of the items, including a photo of the label or size, and photos of any notable features of the item
- 4. Define the price of the item. Items need a clear, defined, and reasonable price. Please do not list items as "Taking Offers" or "Best Suggested Price" you must define the price of the item in the post.

If tags have been removed, try your best to describe the size (eg, what average age it's appropriate for, or what clothing size it's close to).

TO SELL YOUR ITEM

Once your item has been sold, it is up to the seller and the buyer to organise payment and delivery of the item. This can be done in one of two ways:

- 1. Meeting up in-person, either at dancing or outside of dancing
- 2. If you live far away from each other, kindly asking one of our directors to transfer the item between studios. This will only be done during our regular timetabling, which may take multiple days depending on when students are at dancing. Our directors will not be handling cash for these sales, so if you would like the item to be transferred between studios, payment needs to be completed via online banking before the item is transferred.